



Adele Bowden-Purlee

By the time you receive this newsletter, the 92nd Annual Dinner and the 15th Annual Golf Outing will be over. The next big event for our chamber will be hosting the Buy Indiana Expo, which has been scheduled at the French Lick Resort and Casino on Tuesday, October 28th. The purpose of the Buy Indiana Expo is to align Hoosier companies (especially local companies) to unique opportunities for business ex

pansion through contracts with government centers. Under the "Buy Indiana" initiative, the Naval Surface Warfare Center Crane Division solicits local businesses first for purchases not expected to exceed \$25,000. They are especially interested in opportunities for bank card purchases of \$2,500 or less. Last year, Crane spent over \$1.1 billion for products, goods and service. The Buy Indiana Expo helps connect interested Indiana companies with key contacts from Crane. The expo will also include breakout session with information about how to do business with Crane and how the SBA can assist with business needs. The Bedford Area Chamber of Commerce hosted this prestigious event last year. Many of you at

tended, and are hopefully reaping the benefits of doing business with a company that spends over \$1 million dollars a day buying services, goods, and products. We will be sending you more information next month, giving details of how you can participate. Mark the date, Tuesday, October 28th, 2008 from 10:00 to 4:00 p.m. at the French Lick Resort and Casino.



Outgoing Board Members



Joe Green



Jo Ann Kasprzycki



Barry Key



Peggy Tripp

Stone City Service & Collision
located at 910 O Street

cordially invites members
and guests of the
Bedford Area Chamber
of Commerce

to Business After Hours on
Thursday, June 19, 2008
from 5:00 to 7:00 p.m.

Join us for hors d'oeuvres,
networking and prizes.

The 6:00 p.m. drawing
will be for \$100!

All members are entered in the
drawing. Must be present to win.

The 2008-2009 Bedford Area Chamber of Commerce Buyers Guide is Now Available!

Utilize the directory as a resource to locate goods and services, and to find fax numbers, contact names, web site and email addresses of Chamber members. To obtain additional copies, contact the Bedford Area Chamber of Commerce at 275-4493.



Charles Shetler

Welcome to Our New Members

EXECUTIVE COMMITTEE

Mike Foster-Chairman

NSWC Crane

Debbie Deckard-Vice Chairman

Sallee & Company

Jeff Helfrich - Treasurer

Hoosier Hills Credit Union

Mike Cooper- Past Chairman

Dunn Memorial Hospital

DIRECTORS

Stephanie Cobb

Olson & Company

Gary Conner

NLCS

Lee Cuba

Nanlee Engineering

Shawn Everett

Times Mail

Justin Inman

Shelter Insurance

Robin Jewell

Common Scents

Melody Karr

French Lick Resort & Casino

Holly Lindsey

Ad-Venture Media

Kathy Maurer

French Lick Resort & Casino

Gene McCracken

LCEGC

Bob O'Callaghan

Whitney Tool Company

Debra Reynolds

Chase Bank

Judge Michael Robbins

Superior Court 1

Keith Wadsworth

GM Powertrain

STAFF

Adele Bowden-Purlee

President

Julia Johnson

Director of Member Services

Kristy Hardman

Administrative Assistant

The *Chamber Advantage* is published monthly. Deadline for entries is the 10th of every month. Please notify the chamber office of news you might have or of any address changes. The chamber office may be reached by phone: (812) 275-4493, Fax 279-5998, or e-mail bedford@tima.com. Office hours are 8:30 a.m. to 5:00 p.m.



Aggregate Manufacturing International

309 Oolitic Road
Bedford, IN 47421

Phone: (812) 278-9670

Fax: (812) 278-9578

email: bblackwell@amicrushers.com

Designer fabricator and erector of rock crushing plants, equipment & Steel Structures



Tropical Sno

Susan Bridges
P.O. Box 209
Oolitic, IN 47451

Phone: (812) 545-1530

email: bridges.s@comcast.net

Flavored shaved ice



The Semi-Annual Beautification winner in the Commerical Category is Dan and Sandy Daughtery property, located at 1221 I Street.



The Semi-Annual Beautification winner in the Residential Category is Seid and Rowena Cross-Najafi located at 1002 17th Street.

The Chamber thanks the following businesses for their past support and hopes to see them among the chamber membership ranks again in the future.

Certified IT

CVS/Pharmacy

Sophisticated Fox

Clean Sweep



Clean Sweep 2008



Charles Hamilton 92 and 11 year old Craig Stailey helped with the 2008 Clean Sweep.



The community prepares to get started on Clean Sweep Day to clean up our city. The Chamber and the City sponsors this event.

On behalf of the Bedford Area Chamber of Commerce we want to thank all those that participated in the Saturday, May 10th "Clean Sweep", It was a huge success and from the oldest, 92 year old Charlie Hamilton, to the youngest, 10 year old Craig Stailey, we appreciate everyone's efforts to clean up our city. Those participating, Shredding & Storage Unlimited, Hillcrest Christian Church, Scott Gillespie and the Bedford Fire Department, Community Corrections, John Dalton and the city of Bedford Street Department, the First Baptist Church, the Kiwanis, General Motors Powertrain, Wal-Mart, Visteon, Rotary Club as well as the Rotary Youth, the Torch Club of the Girls Club, Boys Club, Lawrence County Clean-up, Planning and Zoning Rod Smith, Brandon Wires of Brandon Wires Consulting and numerous other caring and community minded individuals.

Thank you to our Renewing Members

The chamber encourages all members to do business with each other. Companies, organizations and individuals listed below have recently made an important investment in their business by joining or renewing membership in the chamber.

Jiffy Treet, Inc.
 Mary Peterson-Civic Member
 Beth Snead-Civic Member
 Bedford Ear, Nose & Throat
 Lamar Advertising
 The Mulch Guy
 JKI Engineering, Inc.
 Phi Beta Sorority Theta Alpha
 Gamma Chapter
 Bedford Revitalization, Inc.
 Resource Services, Inc.
 Applacres, Inc.
 Indiana Limestone Institute
 Bedford Ford Lincoln Mercury
 & Quicklane
 Jackson County REMC
 Hearing Center
 Fields Chiropractic, Inc.
 Indiana National Guard
 Mark Scherschel-Civic Member
 Day & Carter Mortuary, Inc.
 Bliss House Assisted Living
 Concepts, Inc.
 Smith Barney
 Northwestern Mutual Financial
 Network-Greg Scherschel
 Edward Jones-John Zollman
 Best Beers, Inc.
 Western & Southern Financial
 Group-Jack Voigtschild
 Hawkins Bailey Warehouse
 T. Jones Appraisals, Inc.
 Bridgepointe Services and
 Goodwill
 Nottger Chiropractic
 Champion Linen
 Judge Michael Robbins,
 Superior Court I
 Byron Buker-Civic Member
 Johnny's Signs, Inc.
 Elliott Stone Company
 Fisher's Outdoor Power
 Equipment, Inc.
 Shelter Insurance-Justin Inman
 Darlen Steele McSoley
 Carey Deckard, CPA, PC

Business After Hours



The Palms Day Spa & Salon welcomes members of the Chamber and their guests to the May Business After Hours.



Guests enjoy networking, food, and door prizes at the May Business After Hours hosted by The Palms Day Spa & Salon.

Member News

“**Regal Capital Management, Inc.**, a local investment management and financial planning firm, has achieved a client satisfaction score of over 90% for the last three months in the Dave Ramsey Endorsed Local Provider program. **Bruce Roberts**, senior financial advisor and owner of the firm, has stated that only a few of the firms associated with the Dave Ramsey program nationally achieve this score on a consistent basis.” Insurance Agency. This transaction began last fall with the addition of a new staff member. Shaunta Mann, Customer Service Representative, and the introduction of Nationwide Insurance Company. To contact **Regal Capital Management, Inc.** please call 275-8808. **5th Avenue Signature Salon** owned by **Wendy Rezvani**, Educator and C.R.A.F.T Color Master for Matrix, was chosen out of 500 educators to work Hair Show in Las Vegas, Nevada in June. **Wendy** will be working side by side with acclaimed Celebrity Stylist along with International Hair Stylist. To contact **5th Avenue Signature Salon** call 277-4247. For ten years the **Lawrence County Community Foundation** leased to the Youth for Christ organization their building for \$1 per year. **Hope Flores**, **Executive Director of the Community Foundation** recently presented the deed of the property to Youth For Christ Director, Nick Mullis on May 12th. Hope notes, “This gift will allow the organization to maintain a location in Lawrence County that

will serve the youth in our community. The organization provides a safe and fun place for teens to gather with their peers and have small and large group discussions.” Anyone interested in giving to sustainability of the Youth For Christ can contribute to their Endowment Fund at the **Lawrence County Community Foundation**. For more information contact **Hope** at 279-2215. **Ritter Furniture** is having a CLEARANCE on Amish Crafted Oak Furniture. Due to the increased fuel costs, and the fact that our amish made furniture is picked up in Ohio, we will no longer be carrying it in the store. HUGE SAVINGS are reflected throughout the store. Furniture and gift items for every room in your home is now on SALE. Contact **Ritter Furniture** at 279-0400. **Executive Director Marcy Pedersen from Pregnancy Care Center** attended a Grant Writing Workshop held by the Indiana Nonprofit Resource Network on May 6, 2008 at Evansville. The Center received a grant from REMC in Bloomfield, Indiana. **Williams Carpenter Realtors** recently honored two associates for their outstanding listing and sales for the month of April. Top Listing Associate of the Month was **Pat Mullis** and Top Sales Associate of the Month was **Karen Goodwine**. **Susan Wykoff, Managing Broker of Williams Carpenter Realtors**, is happy to announce that **Tisa Ransom** has recently joined their team of real estate professionals. To contact **Susan or Tisa of Williams Carpenter Realtors** please call 275-4401.

Update your Member Profile

Has your company recently changed its contact information? Let us know so we can correctly refer potential clients to you! Send an email to Bedford@bedfordchamber.com

Company Announcements

Help us brag on you! Has your company recently received an award? Did an employee get a promotion, receive special training or attend a conference? If so go to bedford@bedfordchamber.com and send us your member news today!



Calendar of Events

Chamber:

Tuesday-June 10-Ribbon Cutting Ceremony-Penn Station-10:30 a.m.

Tuesday - June 17- Chamber Board of Directors Meeting-Chamber office-4:00 p.m.

Thursday - June 19 - Business After Hours - Stone City Service & Collision-5-7 p.m.

Friday-June 20-Public Relations Task Force Meeting-Chamber Office-Noon

Local Government:

Tuesday - June 10 - Commissioners Meeting - Lawrence County Courthouse - 9:30 a.m.

Tuesday - June 10 - City Council Meeting - City Hall - 7:00 p.m.

Tuesday - June 24 - Commissioners Meeting - Lawrence County Courthouse - 9:30 a.m.

Tuesday - June 24- County Council Meeting Courthouse - 6:30 p.m.

Let Us \$ave You Money!

Let Us Help Save YOU Money!

Call Julia Johnson today for more information on FREE advertising through our Minute for Radio program, links from our web site to yours, savings through our bulk mail permit and MUCH, MUCH MORE!

Are you getting the most out of your Chamber Membership?

Check out

www.bedfordchamber.com

Do you need community information about Bedford for a corporate presentation, a potential client or to apply for a grant? This information is readily available on the Chamber's website. To view a community profile visit www.bedfordchamber.com The web page includes information on Lawrence County's population, major industries, taxes, recreation, industrial sites and much more!

We Want YOU to Take

Advantage of US

Take Advantage

of Chamber member privileges including

Networking Opportunities

Business After Hours

Business Before Hours

Annual Dinner

Golf Outing

Task Force Meetings

Ribbon Cutting Ceremonies

Networking gives you the opportunity to meet new customers and grow your customer base. Chamber activities are a great way to meet business people and active citizens in our community in a relaxed social setting.