



Buy Indiana Expo

The Bedford Area Chamber of Commerce will host the 12th Annual Buy Indiana Expo at the French Lick Resort and Casino on Tuesday, October 28th. The Expo will be open from 9:00 a.m. to 3:00 p.m. Last year, Crane spent over 1.2 billion dollars for products, goods and services, with 23 percent of that spent with Indiana companies. The purpose of

the Buy Indiana Expo is to align Hoosier companies to unique opportunities to expand their business through contracts with government centers. The Buy Indiana helps connect interested Indiana companies with key contacts from NSWC Crane. Last year over 200 purchasing agents from Crane were in attendance.

Under the Buy Indiana initiative, NSWC Crane solicits local area businesses first for purchases not expected to exceed \$2,500. They are especially interested in opportunities for bankcard purchases of \$2,500 or less. The Business Expo also includes breakout sessions with information about conducting business with the Federal Government and how the SBA can assist with your business needs. The booth rental, to include one linen-covered 8 foot table, is \$175 if secured before October 7th. After October 7th, the booth rental will be \$190. For more information on how to do business with Crane and the Buy Indiana, call me at 275-4493, check out the chamber website at Bedford@bedfordchamber.com or email adele@bedfordchamber.com. I hope you will take advantage of this opportunity to do business with Crane - see you at the Expo.

Beware of Scammers!

All Chamber members BEWARE! Tis' the Season for the Scammers! We have received reports this past month of a company "selling ads for the Chamber map". The Chamber only distributes maps that are published by Hampton Map Company. Many years ago, we were inundated with map sales people and the Board of Directors opted to go with one company ONLY, Hampton Maps. Endorsing one map was the only way to assure the membership that this map would be distributed from our office. As the endorser of Hampton Maps, we will send a letter stating the map sales person (and their name) will be contacting you. We hope this will save you time and money by not placing ads with companies that (a) won't truly produce a map or (b) to make sure your ad is seen by visitors to the chamber. Another group working our area is companies selling placemats ads. If you question the legitimacy of such sales, please contact the local company to assure they truly are endorsing the placemat advertisement. The same holds true on refrigerator magnets. Your chamber does not sponsor advertisements on magnets nor do we distribute them. Remember, these companies are seeking your advertising dollars, please be cautious and if you have any reason to question, contact us at 275-4493 or Bedford@bedfordchamber.com.

12th Annual

Buy Indiana Expo



Union Optical

located at 2617 W. 16th street, Bedford cordially invite members and guests of the

Bedford Area Chamber of Commerce

to Business After Hours on **Thursday, August 21, 2008** from 5:00 to 7:00 p.m.

Join us for hors d'oeuvres, networking and door prizes. The 6:00 p.m. drawing will be for \$100!

All members are entered in the drawing. Must be present to win.

For more information contact the chamber at 275-4493 or bedford@bedfordchamber.com

Welcome to Our New Members

EXECUTIVE COMMITTEE

Mike Foster - Chairman
NSWC Crane
Debbie Deckard - Vice Chairman
Sallee & Company
Jeff Helfrich - Treasurer
Hoosier Hills Credit Union
Mike Cooper - Past Chairman
Dunn Memorial Hospital

DIRECTORS

Stephanie Cobb
Olson & Company
Gary Conner
NLCS
Lee Cuba
NanLee Engineering
Shawn Everett
Times Mail
Susan Gales
Bedford Federal Savings Bank
Justin Inman
Shelter Insurance Agency
Robin Jewell
Common Scents
Melody Karr
French Lick Resort Casino
Michele Kirkman
Half Moon Limestone Products
Holly Lindsey
Adventure Media
Kathy Maurer
French Lick Resort Casino
Gene McCracken
LCEGC
Bob O'Callaghan
Whitney Tool Company
Debbie Reynolds
Chase Bank
Judge Michael Robbins
Superior Court I.
Keith Wadsworth
GM Powertrain

STAFF

Adele Bowden-Purlee
President
Julia Johnson
Director of Member Services
Kristy Hardman
Administrative Assistant
The Chamber Advantage is published monthly. Deadline for entries is the 10th of every month. Please notify the chamber office of news you might have or of any address changes. The chamber office may be reached by phone: (812) 275-4493, Fax 279-5998, e-mail bedford@bedfordchamber.com



Bedford Auto Clinic
Todd Kraese, Owner
413 Oolitic Road.
Bedford, IN 47421

Phone (812) 675-8065
Fax (812) 675-8066
moparbird@comcast.com
Truck and Auto Repair



**ZGL Penn, Inc. DBA
Penn Station**
3104 John Williams Blvd.
Bedford, IN 47421

Phone (812) 675-8154
malissakurpes@aol.com
East Coast Subs



Phoenix Digital Imaging
1415 N. Royal Avenue
Evansville, IN 47715

Phone (812) 422-1888
Fax (812) 428-8770
eellsperman@phoenixdigitalimaging.com
Copiers, Scanners, & Scanning Services.



Ferrellgas
Brian Freeth, General Manager
966 Shawswick School Road
Bedford, IN 47421

Phone (812) 275-3375
Fax (812) 275-3390
brianfreeth@ferrellgas.com
Propane Service



Pierce Automotive, Inc.
Brian Pierce, Owner
1423 L Street
Bedford, IN 47421

Phone (812) 278-7878
Fax (812) 278-9458
pauto@sbcglobal.net
Auto Repair

The chamber thanks the following businesses for their past support and hopes to see them among the chamber membership ranks again in the future.

*Robert Hamilton - Civic Member
Triple R Marketing*



Michelle Sybesma, spokesperson for the Attorney General's Office and a victim of ID Theft herself, presented information regarding the education and prevention of Identity Theft to Chamber members. Sybesma assisted the US Postal Inspection Unit to break her case. She is also the founder of GetIDSmart.com, 2007, a public service website to prevent risk and minimize the damages of ID theft.

J. Michelle Sybesma
Spokesperson for the ID Theft Unit

Office of the Indiana Attorney General
Consumer Protection Division

Business Before Hours



Arbonne Representative Kim Powell hosted the Business Before Hours for July. Susan Johnson from Monroe Bank won the \$50 cash drawing.



Members of the Chamber and their guests enjoyed networking at the Business Before Hours hosted by Kim Powell, Arbonne Representative.

Business After Hours



Comfort Inn invited Chamber members and their guests to the July Business After Hours.



Comfort Inn was the host of the July Business After Hours.

The chamber encourages all members to do business with each other. Companies, organizations and individuals listed below have recently made an important investment in their business by joining or renewing membership in the chamber.

Thank you to our Renewing Members

Wildflower Eatery & Catering
Vista Spa & Salon, Inc.
M&F Vending
GrubbWorm Landscaping, LLC
Plaza Motel
Snow's Drive-In
Pizza Hut
Phedcomm, Inc.
Fraternal Order of Police Stone
City Lodge
Evans Quarries
JA Benefits, LLC
Northwestern Mutual Financial
Network-Gregory Scherschel
Bedford Veterinary Medical
Centre
Lawrence County Tourism
Commission
United Commerce Bank
Ad-Venture Media
Captain D's
First Christian Church
Sam Criag-Civic Member
Limestone Girls Club
Comfort Inn by Choice Hotels
International
White River Lodge LTD
The House Doctor
Bedford Recycling, Inc.
Coca Cola Enterprises
SOAR! Literacy Program
Dr. Jim Sowders
Southern Indiana Center for
Independent Living (SICIL)
Lawrence County Community
Foundation/Community
Foundation Partnership, Inc.
Edward Jones-Jason Jackson
Rogers Group, Inc.
Relco Systems

Member News

Brent Maudlin is announcing the completion of state insurance licensing for his new team members. Congratulations to **April Sims-Clark, Sarah Reynolds, and Jeff Buffington** for becoming fully licensed in auto, home, life, and health. **Brent Maudlin** and his team will be opening a new **State Farm Insurance Agency** in September located at 2949 John Williams Blvd. Go and meet **Michelle Komyanek** the new property manager for **Marquise Properties**. For more information about **Michelle or Marquise Properties** call 812-361-8529 or email michelle@marquiseproperties.biz.

Buy Indiana Expo

Tuesday, October 28, 2008

9:00 a.m.-3:00 p.m. EDT.

French Lick Resort & Casino

8670 West State Road 56

French Lick, Indiana

The purpose of the Buy Indiana Expo is to align Hoosier companies to unique opportunities to expand their business through contracts with government centers.

Under the "Buy Indiana" initiative, NSWC Crane solicits local area businesses first for purchases not expected to exceed \$25,000. They are especially interested in opportunities for bankcard purchases of \$2,500 or less.

The business expo also includes breakout sessions with information about conducting business with the Federal Government and how the SBA can assist with your business needs.

For information contact:



1116 16th Street,
Bedford, IN 47421

Phone: (812) 275-4493 Fax: (812) 279-5998

Email: bedford@bedfordchamber.com

URL: www.bedfordchamber.com

Hotel Reservations at the French Lick Resort & Casino
Phone: (812) 936-9300 Reservations made before
9/22/07 \$79.00 with valid government card
\$99 with a \$12.00 overnight Resort fee
Reservations made after 9/22/07 are subject to prevailing rates

August Calendar of Events

Chamber:

Tuesday-August 15th-Board of Directors Meeting-Chamber office - 4:00 p.m.

Thursday - August 17th - Business After Hours - Comfort Inn-5:00-7:00 p.m.

Friday - August 18th - PR Task Force Meeting - Chamber office - Noon

City & County Government:

Tuesday - August 8th-Commissioners Meeting - Courthouse - 9:30 a.m.

Tuesday - August 8th-City Council Meeting - City Hall - 7:00 p.m.

Tuesday - August 22nd-Commissioners Meeting - Courthouse - 6:30 p.m.

Tuesday - August 22nd-County Council Meeting - Courthouse - 6:30 p.m.

Registration

Company _____

Name _____

Title _____

Address _____

City _____ State ____ Zip _____

Phone _____ Fax _____

Email _____

Booth Information:

Table Top _____ or Free Standing _____.

Do you need:

Electricity _____ (\$40 additional)

Wireless _____ Yes _____ No

Land Line _____ Yes _____ No (\$40 additional)

Fees:

Registration on/before October 7, 2008: \$175

Registration after October 7, 2008: \$190

Lunch Choices:

Turkey Wrap _____ Veggie Wrap _____

(Qty) _____ x \$16.00: \$ _____

*Food also available in Casino and Hotel.

Payment Options: Grand Total: _____

_____ Check Enclosed _____ Invoice

Credit Card: Visa _____ MasterCard _____

Card # _____ Expiration Date: _____